

# How to Buy a Piston Single-Engine Airplane

*From Aeronca Champ to Cirrus SR22*



**Purchase Price**



**Operating Costs**



**Insurance**



**Pilot Qualifications**

# AGENDA

**01** Why Own an Airplane?

**02** The Piston Single Market

**03** Case Study: Aeronca Champ

**04** Case Study: Cirrus SR22

**05** Buying Process Step-by-Step

**06** Pre-Purchase Inspection

**07** Fixed & Variable Costs

**08** Aviation Insurance

**09** Pilot Qualifications

**10** Ownership Decision Matrix

# WHY OWN AN AIRPLANE?

## ADVANTAGES

- Fly on YOUR schedule — no rental availability issues
- Aircraft maintained to YOUR standard
- Build total time efficiently for career or proficiency
- Access airports too small for commercial service
- Business travel flexibility and potential tax deductions
- Personal satisfaction and pride of ownership

## CONSIDERATIONS

- High fixed costs regardless of how much you fly
- Maintenance responsibility falls entirely on you
- Insurance requires ongoing currency and qualifications
- Hangar or tiedown availability varies by location
- Depreciation risk on older aircraft
- Clubs/rentals may be cheaper under 100 hrs/year

*Rule of Thumb: If you fly more than 150 hours/year, ownership almost always beats renting.*

# THE PISTON SINGLE MARKET

Over 160,000 piston singles registered in the US

CLASSIC / VINTAGE	ENTRY GA	MID-RANGE COMPLEX	HIGH PERFORMANCE
<b>\$10K – \$60K</b>	<b>\$30K – \$120K</b>	<b>\$80K – \$250K</b>	<b>\$250K – \$1M+</b>
Aeronca Champ, Piper Cub, Cessna 140, Luscombe	Cessna 150/172, Piper Cherokee, Grumman AA-5	Cessna 182, Piper Arrow, Beechcraft Bonanza A36	Cirrus SR22, Mooney M20V, Piper Malibu

# CASE STUDY: AERONCA CHAMP 7EC

The Affordable Classic — Entry-Level Ownership

AIRCRAFT SPECS	
Engine	65–85 HP Continental or Lycoming
Cruise Speed	75–85 KTAS
Fuel Burn	4–5 GPH
Seats	2 tandem
Avionics	Basic VFR steam gauges
Year Built	1945–1951 (vintage)

TYPICAL COSTS	
Purchase Price	\$15,000 – \$45,000
Annual Inspection	\$500 – \$1,200
Engine Reserve	\$5–8/hr
Fuel (100LL)	~\$35–40/hr
Hangar/Tiedown	\$100–400/mo
Insurance	\$600–1,200/yr
Est. Total/Year	~\$5,000 – \$10,000

BUYER WATCH-OUTS
• Fabric condition — reskin costs \$8K–\$15K
• Gear leg cracks — inspect carefully
• Engine compression and TBO remaining
• Logbook gaps are red flags
• Tailwheel endorsement required by insurer

*Tailwheel endorsement required by insurer — adds ~\$300–\$500 for 10 hrs dual if not already held.*

# CASE STUDY: CIRRUS SR22

The Modern High-Performance Personal Airplane

AIRCRAFT SPECS		TYPICAL COSTS		BUYER WATCH-OUTS
<b>Engine</b>	310 HP Continental IO-550-N	<b>Purchase (New 2024)</b>	\$800K – \$1M+	<ul style="list-style-type: none"><li>• CAPS repack due (\$8K–\$20K if overdue)</li><li>• G1000 software upgrades are costly</li><li>• Engine hours vs. TBO and calendar limits</li><li>• Airframe hail or damage history</li><li>• Cirrus CSIP transition training required (~\$5K)</li></ul>
<b>Cruise Speed</b>	185 KTAS	<b>Purchase (Used 2015)</b>	\$350K – \$550K	
<b>Range</b>	800–1,000 nm	<b>Purchase (Used 2005)</b>	\$180K – \$280K	
<b>Fuel Burn</b>	14–17 GPH	<b>Annual Inspection</b>	\$2,000 – \$5,000+	
<b>Useful Load</b>	~1,100 lbs	<b>Engine Reserve</b>	\$35–50/hr	
<b>Safety</b>	CAPS Airframe Parachute	<b>Fuel (100LL)</b>	~\$105/hr	
		<b>Insurance</b>	\$6,000 – \$15,000/yr	
		<b>Est. Total/Year</b>	~\$35,000 – \$70,000	

*The SR22 is the world's best-selling piston aircraft. CAPS parachute has saved over 100 lives.*

# BUYING PROCESS — STEP BY STEP

## 1 Define Your Mission

IFR or VFR? Range? Passengers? Hours/year?

## 2 Set Your Budget

Purchase + 10% immediate repairs + 1 yr operating costs. Don't buy to the limit.

## 3 Research the Aircraft

Type club forums, AOPA owner surveys, A&P; mechanics who specialize in that type.

## 4 Find Candidates

Controller.com, Trade-A-Plane, Barnstormers. Nationwide search recommended.

## 5 Get Insurance Quote First

Call 3 insurers BEFORE you commit. Qualifications drive premiums significantly.

## 6 Review All Logbooks

Aircraft, engine, and prop logs. Verify AD compliance, 337s, and continuity.

## 7 Pre-Purchase Inspection

Independent A&P; — NOT the seller's mechanic. Budget \$500–\$2,500. Never skip.

## 8 Negotiate and Close

Expect 5–15% price reduction after findings. Use escrow for large purchases.

# PRE-PURCHASE INSPECTION — WHAT THE MECHANIC CHECKS

## WHAT THE MECHANIC CHECKS

- Airframe — corrosion, cracks, major repairs
- Engine — compression test, oil analysis, cylinders
- Propeller — nicks, gouges, track check
- Fabric/skin — paint bubbling indicates corrosion
- AD Compliance — all Airworthiness Directives
- Avionics — all systems operable and certified
- Fuel tanks — seals, bladders, caps, vents
- Landing gear — struts, tires, brakes, shimmy
- Control surfaces — cable tension, play-free
- Logbook review — 337s, STCs, repair history

*NEVER waive a pre-purchase inspection. Buyers who skip this routinely discover \$5,000–\$50,000 in hidden issues post-purchase.*

## PRE-PURCHASE INSPECTION — COST & TIPS

ITEM	COST / DETAIL	NOTES
Simple Aircraft	\$400 – \$900	Champ, Cessna 172 — straightforward inspection
Complex Aircraft	\$1,200 – \$2,500	SR22, Bonanza — more systems, more time
Ferry Flight	\$200 – \$600	If aircraft must travel to your mechanic
Who to Hire	Independent A&P;/IA	Never use the seller's own mechanic
Oil Analysis	\$40 spectrographic	Request oil sample before purchase commit
Trial Flight	Fly it first	Always fly the aircraft before the inspection
Negotiation Power	Every squawk = chip	Use findings to negotiate price reduction

*Use every finding from the inspection as a negotiating chip — price typically drops 5–15% after a thorough inspection report.*

# FIXED & VARIABLE COSTS AT A GLANCE

## Fixed Annual Costs

Cost Category	Aeronca Champ	Cessna 172	Cessna 182	Cirrus SR22
Hangar / Tiedown	\$100–400/mo	\$200–600/mo	\$300–700/mo	\$600–1,800/mo
Annual Inspection	\$500–1,200	\$800–1,800	\$1,500–3,000	\$2,000–5,000+
Insurance	\$600–1,200/yr	\$1,200–2,500/yr	\$2,000–3,500/yr	\$6,000–15,000/yr
Transponder Check	\$75–150/2yrs	\$75–150/2yrs	\$75–150/2yrs	\$150–350/2yrs
ELT Battery	\$60–120/2yrs	\$60–120/2yrs	\$60–120/2yrs	\$60–120/2yrs
Est. Fixed/Year	~\$3,500–6,500	~\$6,000–10,000	~\$10,000–15,000	~\$18,000–28,000

## Variable Costs Per Hour Flown

	Aeronca Champ	Cessna 172	Cessna 182	Cirrus SR22
Fuel	~\$38/hr	~\$55/hr	~\$85/hr	~\$112/hr
Oil	~\$4/hr	~\$4/hr	~\$5/hr	~\$8/hr
Engine Reserve	~\$7/hr	~\$8/hr	~\$12/hr	~\$45/hr
Misc Maint.	~\$5/hr	~\$8/hr	~\$18/hr	~\$15/hr
TOTAL/HR	~\$55/hr	~\$75/hr	~\$120/hr	~\$185/hr

At 100 hrs/yr total cost: Champ ~\$105–155/hr | 172 ~\$170/hr | 182 ~\$260/hr | SR22 ~\$405/hr

# AVIATION INSURANCE — COVERAGE TYPES

## Hull (Physical Damage)

Covers repair or replacement of YOUR aircraft. Agreed value recommended. In-motion and not-in-motion coverage.

## Liability (Bodily Injury)

Pays for injuries you cause to others. Minimum \$1M smooth (single limit) recommended.

## Passenger Liability

Covers injury to passengers. Sometimes combined with BI. Review sub-limits carefully.

## Medical Payments

Covers medical costs regardless of fault. ~\$10K–\$50K per person. Low-cost add-on worth having.

## AVIATION INSURANCE — TYPICAL ANNUAL PREMIUM RANGES

Aircraft	Hull Value	Annual Premium	Liability	Notes
<b>Aeronca Champ</b>	\$25,000	\$600–1,200	\$1M smooth	Tailwheel endorsement may add cost
<b>Cessna 172</b>	\$80,000	\$1,200–2,500	\$1M smooth	Best insurance risk category
<b>Cessna 182</b>	\$150,000	\$2,000–3,500	\$1M smooth	Complex aircraft surcharge begins
<b>Cirrus SR22 (2005)</b>	\$220,000	\$6,000–10,000	\$1M smooth	Higher performance = higher premium
<b>Cirrus SR22 (New)</b>	\$850,000	\$12,000–18,000	\$1M smooth	Transition training required

*Always work with an aviation insurance specialist — AOPA Insurance, Global Aerospace, Avemco, USAIG.*

# PILOT QUALIFICATIONS & INSURER REQUIREMENTS

Sport Pilot	Private Pilot	Instrument Rating	High Perf / Complex
<i>Min: 20 hrs total</i>	<i>Min: 40 hrs (FAR 61) / 35 hrs (Part 141)</i>	<i>Min: +50 hrs XC PIC, 40 hrs instrument</i>	<i>Min: Ground + flight endorsement (one-time)</i>
<ul style="list-style-type: none"> <li>• Light Sport Aircraft only (<math>\leq 59</math> KCAS)</li> </ul>	<ul style="list-style-type: none"> <li>• Single-engine land (ASEL)</li> </ul>	<ul style="list-style-type: none"> <li>• Fly in IMC — IFR plans and procedures</li> </ul>	<ul style="list-style-type: none"> <li>• &gt;200 HP = High Performance endorsement</li> </ul>
<ul style="list-style-type: none"> <li>• Day VFR — no IFR</li> </ul>	<ul style="list-style-type: none"> <li>• Carry passengers — night flying</li> </ul>	<ul style="list-style-type: none"> <li>• Required for SR22 insurance</li> </ul>	<ul style="list-style-type: none"> <li>• Retractable + flaps + prop = Complex</li> </ul>
<ul style="list-style-type: none"> <li>• Max 1 passenger</li> </ul>	<ul style="list-style-type: none"> <li>• Class B/C/D airports</li> </ul>	<ul style="list-style-type: none"> <li>• Currency: 6 approaches / 6 months</li> </ul>	<ul style="list-style-type: none"> <li>• No recurring requirement after endorsement</li> </ul>
<ul style="list-style-type: none"> <li>• Driver's license in lieu of medical</li> </ul>	<ul style="list-style-type: none"> <li>• FAA 3rd Class Medical required</li> </ul>	<ul style="list-style-type: none"> <li>• Greatly expands mission flexibility</li> </ul>	<ul style="list-style-type: none"> <li>• Some insurers require 10 hrs in type with IP</li> </ul>

## UNDERWRITER MINIMUMS BY AIRCRAFT

Aircraft	Certificate	Tailwheel	Total Hours	IFR	Special Req.
<b>Aeronca Champ</b>	Private or Sport	Required	200+ total, 25+ in type	Not Required	3 T/O & Ldg last 90 days
<b>Cessna 172</b>	Private (min)	N/A	150+ total, 10+ in type	Not req. for VFR	Best insurance risk category
<b>Cessna 182 RG</b>	Private	N/A	250+ total, 25+ in type	Preferred	Complex endorsement required
<b>Cirrus SR22</b>	Private + IR	N/A	500+ total, 50–100+ in type	REQUIRED	CSIP Transition Training req.

*Named Insured: Insurance covers ONLY pilots listed on the policy. Currency clauses require 3 T/O & landings within 90 days.*

# MAKING YOUR DECISION — OWNERSHIP MATRIX

## 1 How many hours/year will you fly?

<b>&lt; 50 hrs</b>	Consider flying club or rental — ownership likely not cost-effective
<b>50–150 hrs</b>	Entry-level ownership begins to make financial sense
<b>150+ hrs</b>	Ownership almost certainly beats renting on a per-hour basis

## 3 What are your current qualifications?

<b>Student / Sport</b>	Start with Champ, 150, or 172 — build ratings from there
<b>Private VFR</b>	Add complex/HP endorsements to expand aircraft options
<b>Instrument Rated</b>	Full range of piston singles available to you

## 2 What is your real mission?

<b>VFR local/weekend</b>	Champ, Cub, Cessna 150 or 172 — simple and affordable
<b>VFR XC with family</b>	Cessna 172 or 182, Piper Cherokee — comfort and range
<b>IFR business travel</b>	Cessna 182, Bonanza, or SR22 — weather capability needed

## 4 What can you truly afford?

<b>Budget check</b>	Purchase price + 2 years of ownership costs in savings
<b>Financing caution</b>	Never finance more than you can absorb if grounded for maintenance
<b>Key insight</b>	Fixed costs matter most — variable costs follow how much you fly

*Remember: The best airplane is the one you actually FLY. Don't over-buy and then park it due to operating costs.*

## KEY TAKEAWAYS

- 1 Define your mission first — it determines aircraft choice, budget, and required qualifications.
- 2 Fixed costs are unavoidable — hangar, insurance, and annual inspection run \$5K–\$30K/year before you fly once.
- 3 The Aeronca Champ offers low-cost VFR entry ownership at ~\$10K/year total — simplicity and joy.
- 4 The Cirrus SR22 delivers unmatched IFR capability at ~\$40K+/year with a life-saving parachute system.
- 5 NEVER skip the pre-purchase inspection — buyers who do routinely discover \$5K–\$50K in hidden defects.
- 6 Get insurance quotes BEFORE making an offer — pilot qualifications drive premiums as much as hull value.